

## Notice of Standardization of Services and Intent to Negotiate a Contract

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to approve a Standardization of Services for Oracle software, platform, and infrastructure products/services. Oracle America, Inc. (Oracle) provides a variety of services allowing the Authority to leverage technology to improve business operations and enhance employee experiences. The Authority has maintained an engagement with Oracle and used its products for approximately 24 years. The Authority primarily uses the following Oracle products/services: Enterprise Resource Planning – automating business processes such as finance and procurement; Enterprise Applications encompassing finance, human capital management, and other business-critical operations; Cloud services; and Training.

The Authority intends to begin negotiations with Oracle on or about September 11, 2023.

Standardizing the services directly with Oracle (not through a reseller) will allow the Authority to directly purchase licensing and maintenance, thus providing cost savings to the Authority. This will also minimize mean time to recovery when incidents arise via direct channels for support, newer products/services, and feedback/communications versus going through a reseller.

Companies who believe they can meet or exceed the above-stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, 5411 Skycenter Drive, Suite 500, Tampa, Florida 33607, Attention: Tom Thalheimer, Procurement Agent. For further information email [tthalheimer@tampaairport.com](mailto:tthalheimer@tampaairport.com). Responses must be received by September 8, 2023, at 2:00 p.m. ET.