

Notice of Intent to Negotiate

Hillsborough County Aviation Authority

Medical Stop Loss Insurance

ITN No. 98020

Tampa International Airport

The technical evaluation committee has completed its review of the responses for the above-referenced solicitation. The scoring matrix is attached to this notice.

This serves as notice that the Authority will enter into concurrent negotiations with the following respondents.

- Aetna Life Insurance Company
- Cigna Health and Life Insurance Company

This notice is for informational purposes only. Negotiation meetings are not open to the public.

Contact the Procurement Agent for additional information:

Name: Sabrina Kimball

Phone: (813) 554-1457

Email: SKimball@TampaAirport.com

<p align="center"><u>Technical Evaluation Form</u> for Medical Stop Loss Insurance 98020 Invitation to Negotiate Response Due Date: January 11, 2021 Board Award Date: May 6, 2021 Hillsborough County Aviation Authority Tampa International Airport Tampa, Florida</p>	<p align="center">Respondent's Overall Experience and Background</p>	<p align="center">Policy Administration</p>	<p align="center">Coverage Levels</p>	<p align="center">Interviews</p>	<p align="center">Costs</p>	<p align="center">TOTAL</p>	<p align="center">PERCENTAGE OF PERFECT SCORE</p>
<p align="center">Maximum Score</p>	<p align="center">15</p>	<p align="center">20</p>	<p align="center">30</p>	<p align="center">5</p>	<p align="center">30</p>	<p align="center">100</p>	
<p>Aetna Life Insurance Company</p>	<p align="center">14.0</p>	<p align="center">20.0</p>	<p align="center">30.0</p>	<p align="center">5.0</p>	<p align="center">30.0</p>	<p align="center">99.0</p>	<p align="center">99.0%</p>
<p>Cigna Health and Life Insurance Company</p>	<p align="center">15.0</p>	<p align="center">18.0</p>	<p align="center">22.0</p>	<p align="center">3.0</p>	<p align="center">26.4</p>	<p align="center">84.4</p>	<p align="center">84.4%</p>
<p>Humana Health Plan Inc.</p>	<p align="center">7.0</p>	<p align="center">8.0</p>	<p align="center">10.0</p>	<p align="center">0.0</p>	<p align="center">23.2</p>	<p align="center">48.2</p>	<p align="center">48.2%</p>
<p>Blue Cross and Blue Shield of Florida Inc.</p>	<p align="center">8.0</p>	<p align="center">8.0</p>	<p align="center">3.0</p>	<p align="center">0.0</p>	<p align="center">0.0</p>	<p align="center">19.0</p>	<p align="center">19.0%</p>