

Concessions Redevelopment Information Session

October 13, 2026

Waypointe**TPA**
DINE • SHOP • EXPLORE





Agenda

- Introduction
- Airport Overview
- Concessions Program
- Small Business Enterprise Concessionaire (SBEC) Program
- Next Steps

Airport Overview

TAMPA INTERNATIONAL AIRPORT



Annual Passengers

24.8M

Daily Average 67,976

4 Airsides / 58 Gates



23,000

Approx. Parking Spaces



Highest Traffic Month

March

2,462,255 passengers

239,856,759

Pounds of Cargo and Mail

Calendar Year 2025



Lowest Traffic Month

September

1,712,373 passengers



66

Shops and Restaurants

**3 General
Aviation Airports**

Peter O. Knight, Plant City,
Tampa Executive



Calendar Year 2025

Airside D

Opened in 1971
Demolished 2008
Planned 16-gate Airside D
scheduled to open in 2029

Airside E

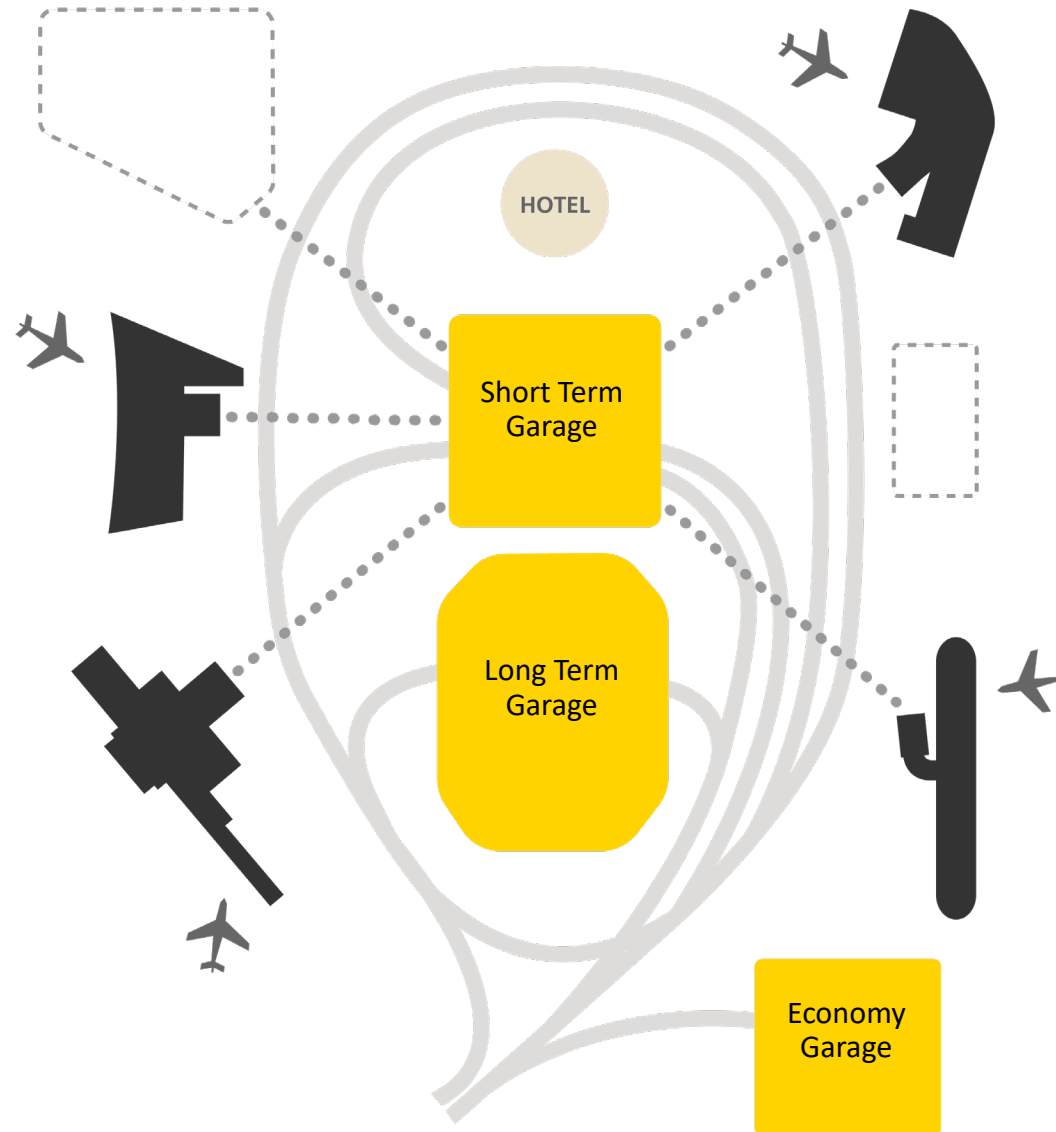
13 Gates

Opened in 1971
Rebuilt 2002
3.5m EPAX

Airside F

14 Gates

Opened in 1987
2.5m EPAX



Airside C

16 Gates

Opened in 1971
Rebuilt 2005
3.4m EPAX

Airside A

16 Gates

Opened in 1995
3.0m EPAX

Current Concessions Program

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66

Concessions Locations
34 Food & Beverage
32 Retail



~107,000 sf
of Concessions space

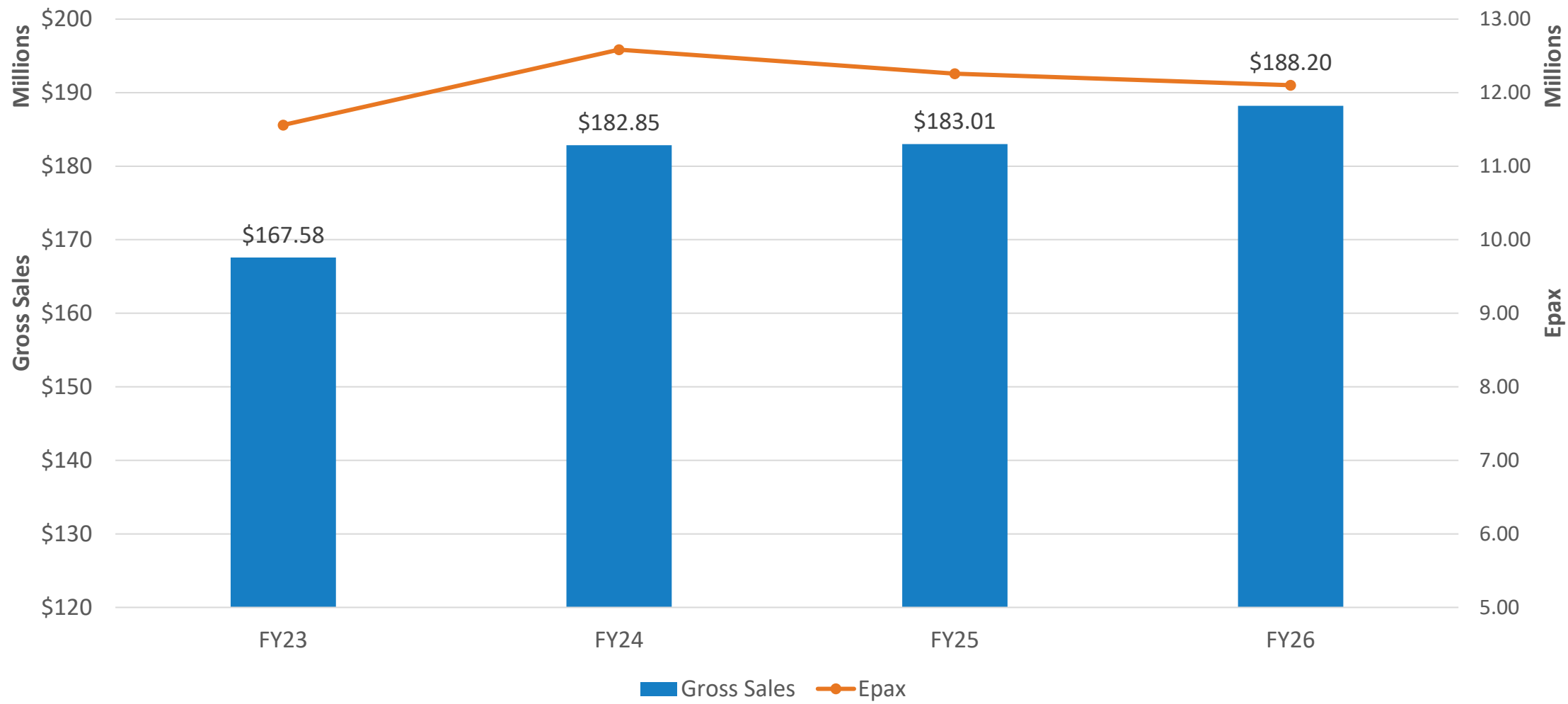


\$183M
FY25 gross receipts



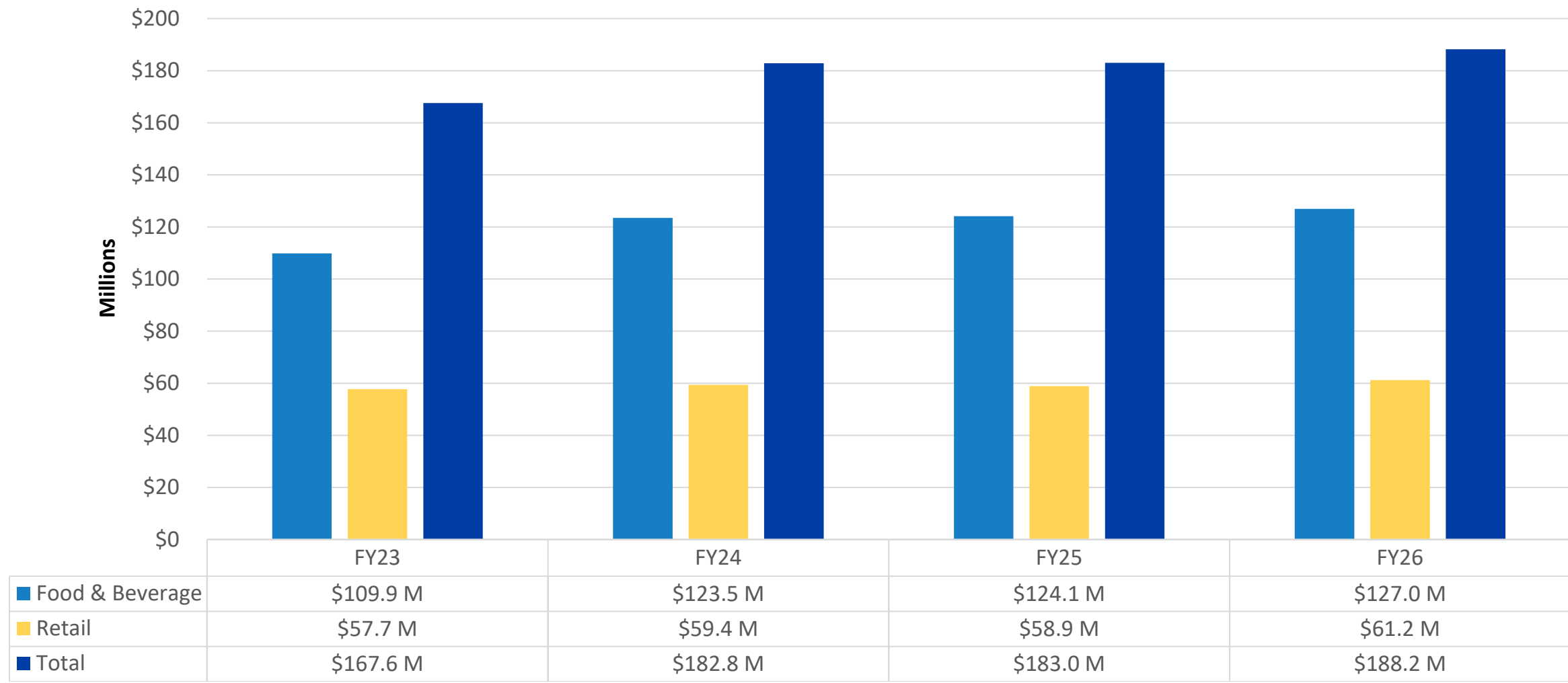
**Award
Winning**

Concessions Sales History



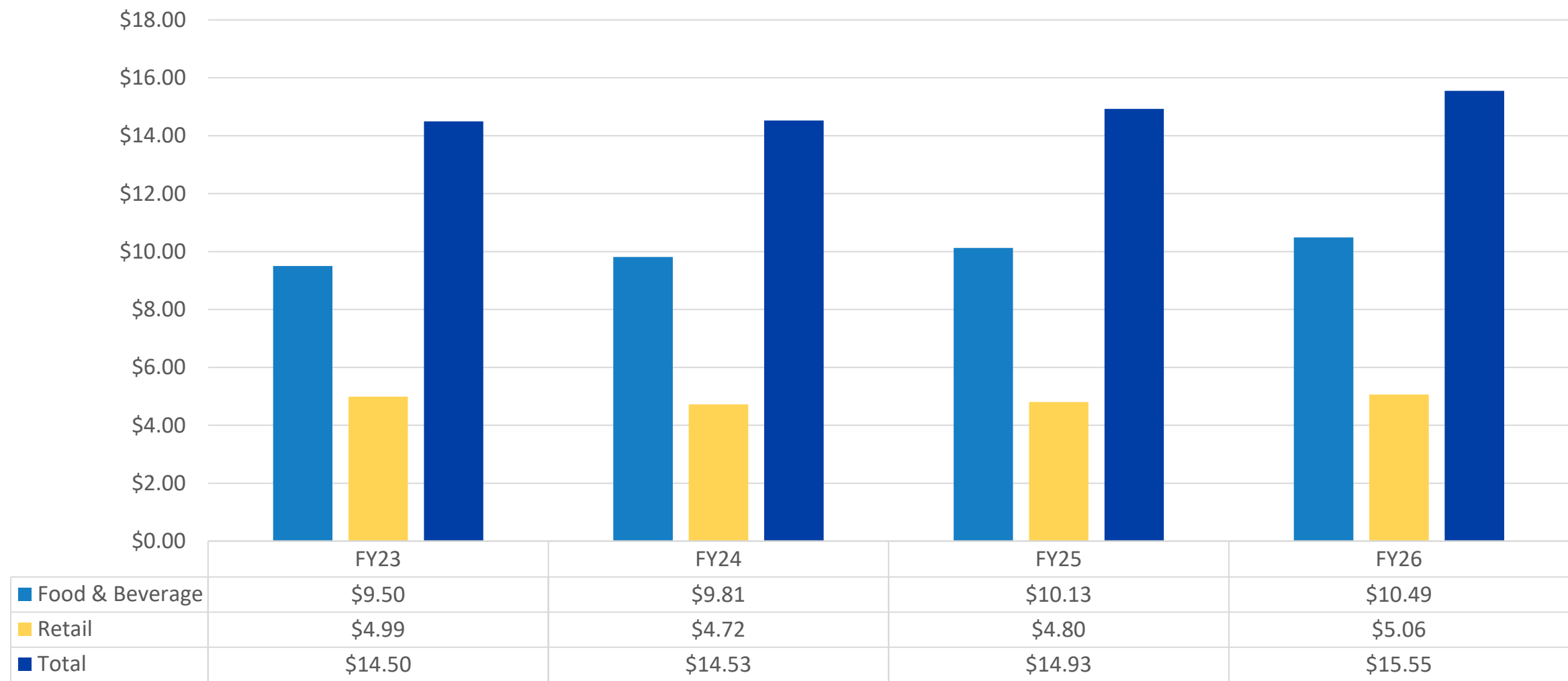
FY26 data is preliminary

Concessions Sales by Product



FY26 data is preliminary

Sales per Enplanement by Product



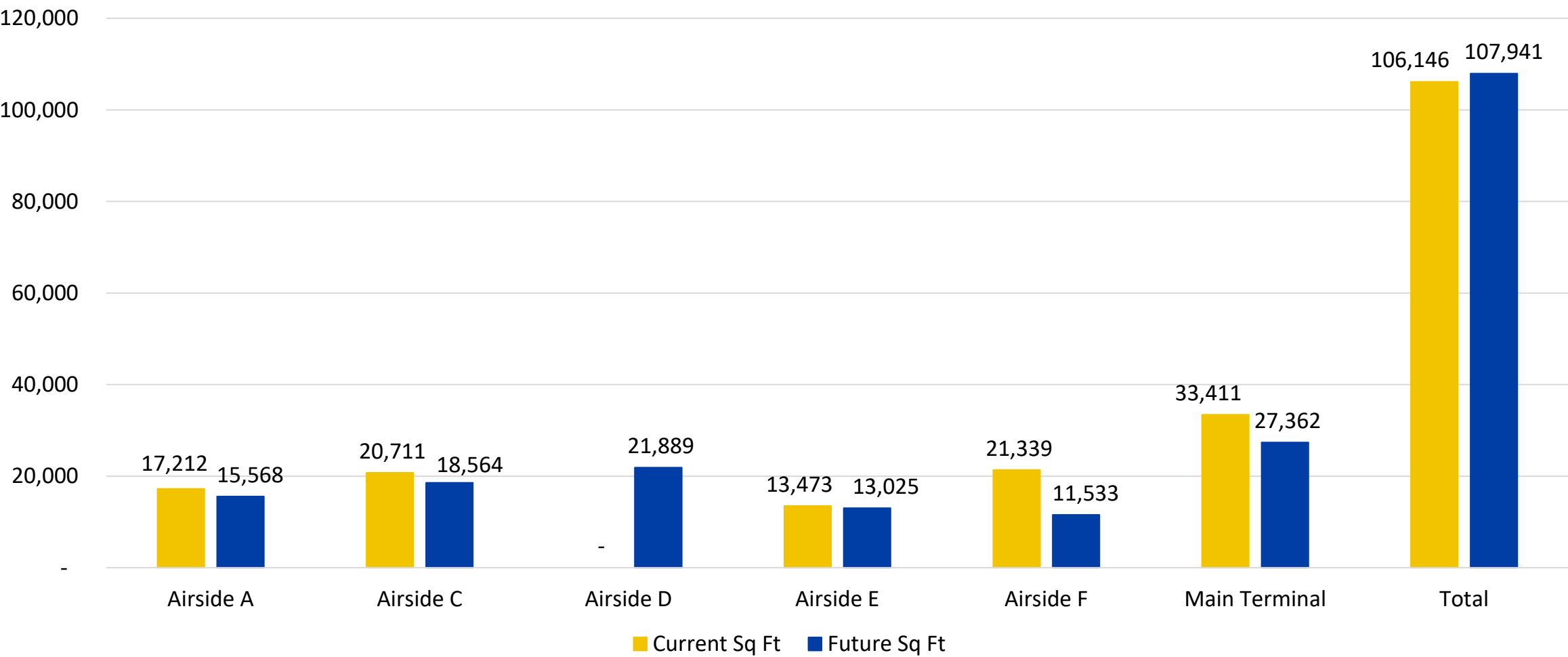
FY26 data is preliminary

Concessions Redevelopment Program

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Concessions Program Sizing



Source: HCAA, Paslay Group, September 2026

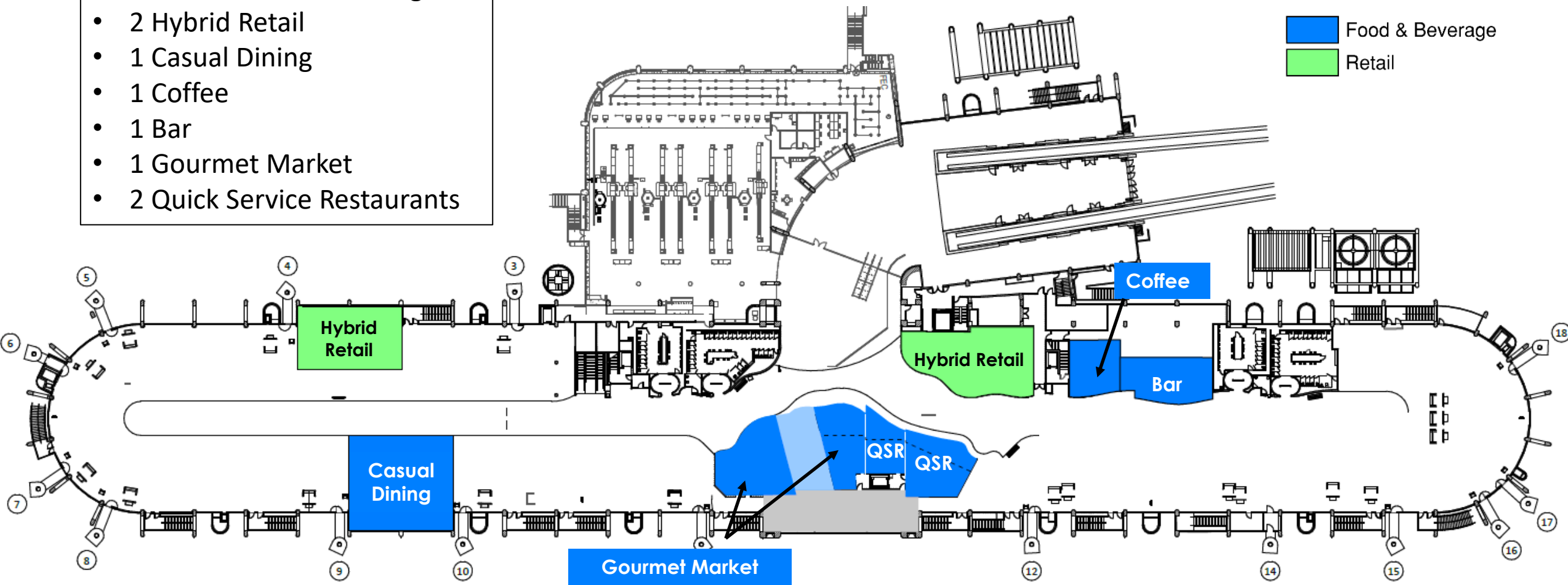
Preliminary Airside A Concessions Program

Concessions Merchandising

- 2 Hybrid Retail
- 1 Casual Dining
- 1 Coffee
- 1 Bar
- 1 Gourmet Market
- 2 Quick Service Restaurants

Food & Beverage

Retail

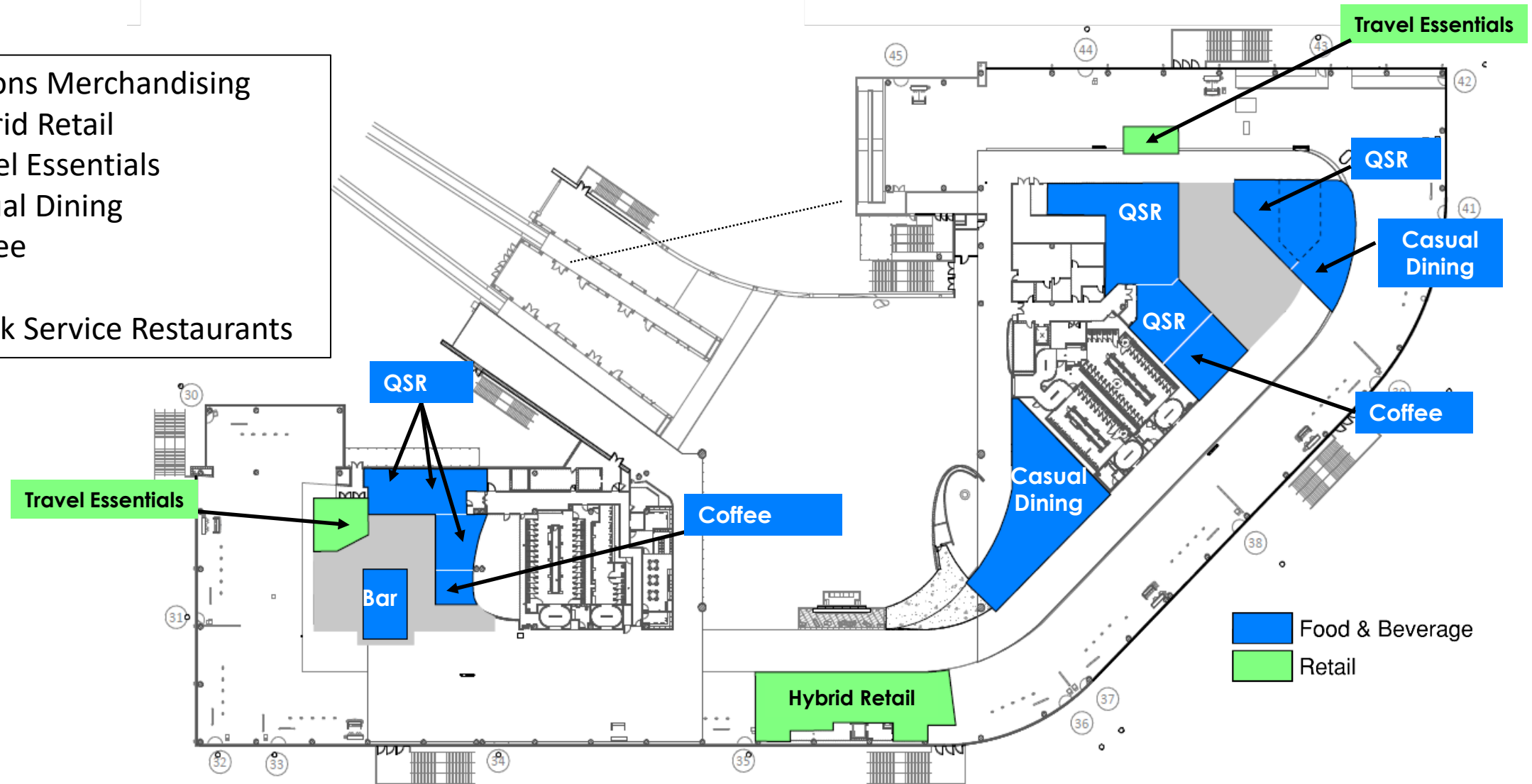


Source: Paslay Group, August 2026

Preliminary Airside C Concessions Program

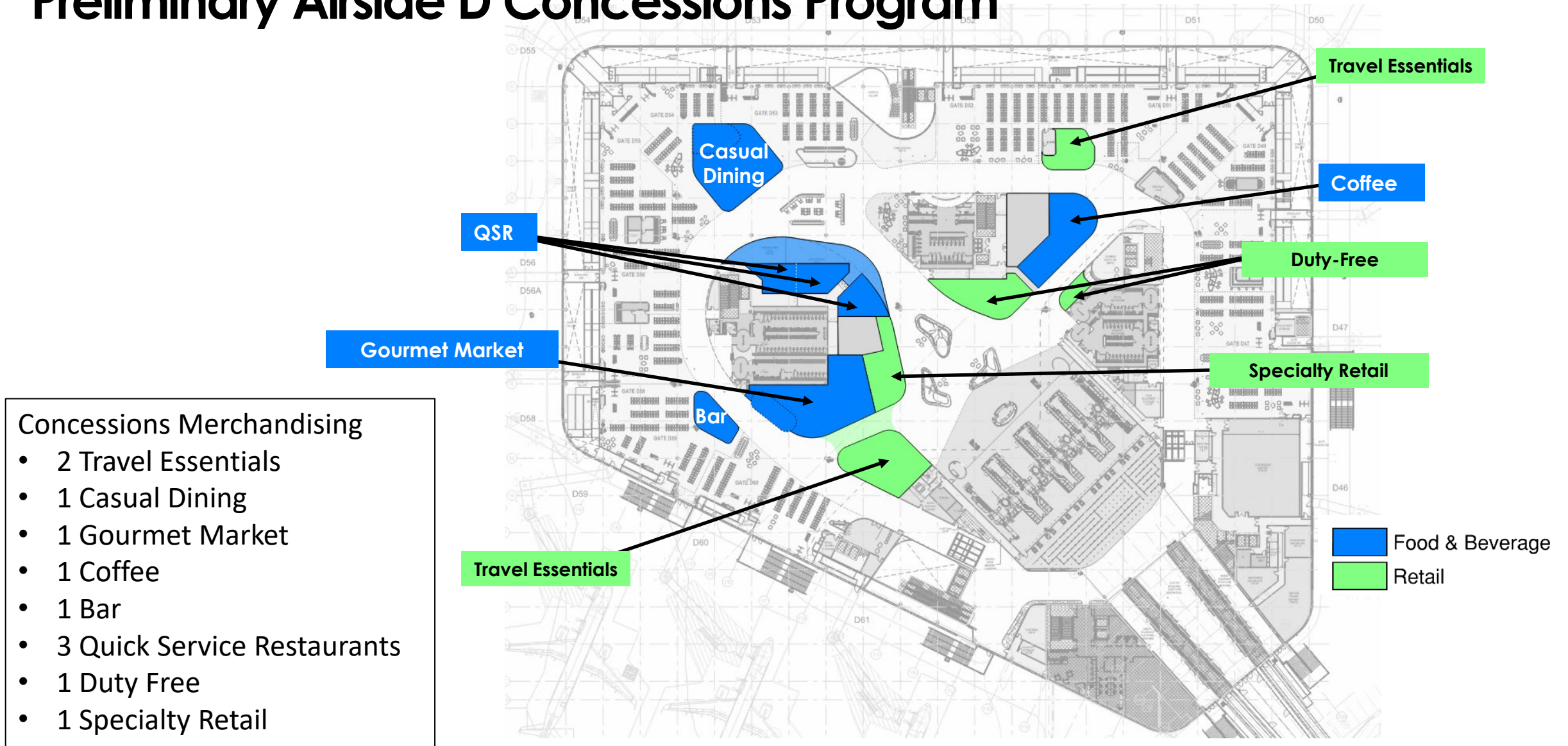
Concessions Merchandising

- 1 Hybrid Retail
- 2 Travel Essentials
- 2 Casual Dining
- 2 Coffee
- 1 Bar
- 6 Quick Service Restaurants



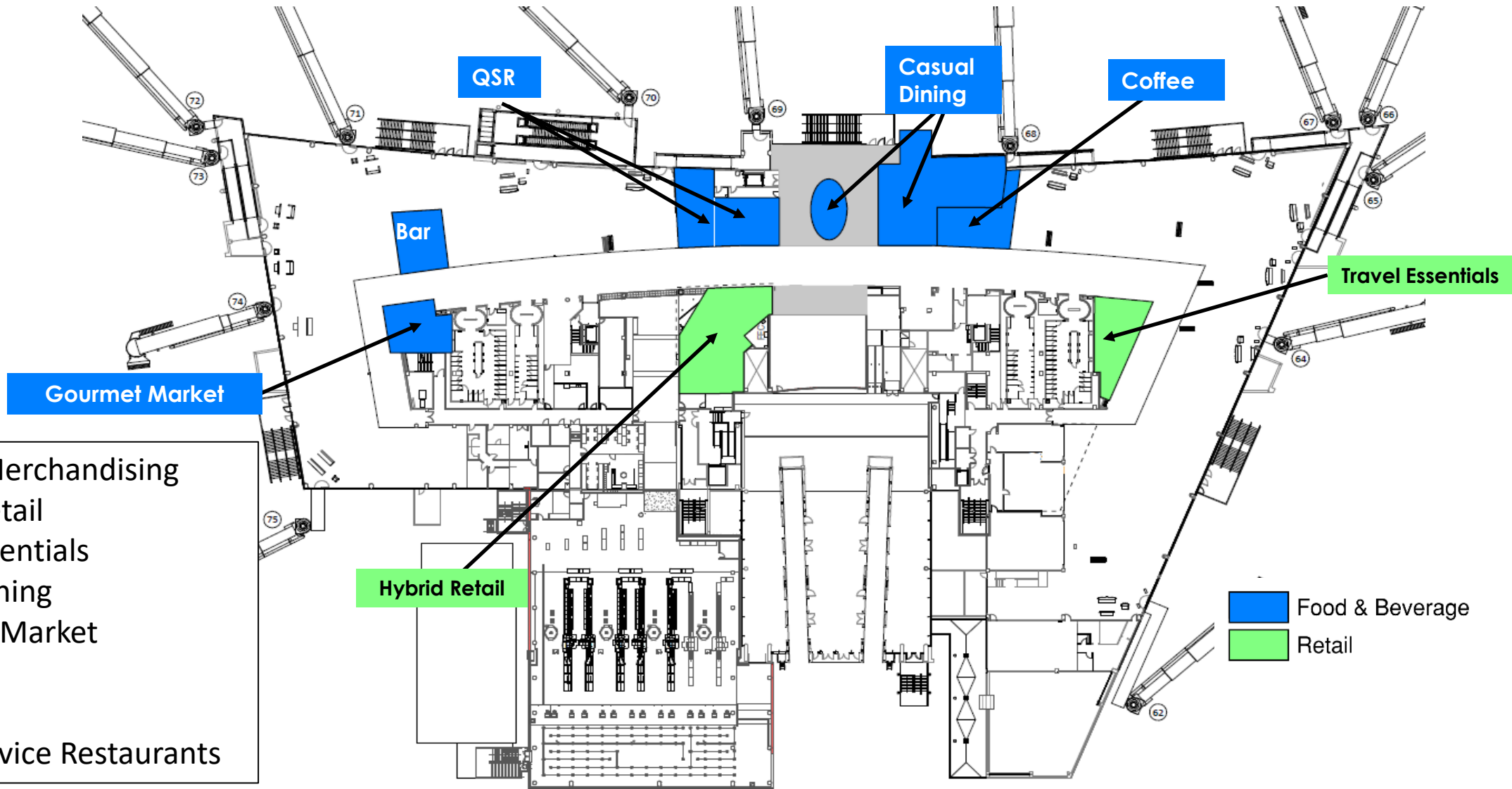
Source: Paslay Group, August 2026

Preliminary Airside D Concessions Program



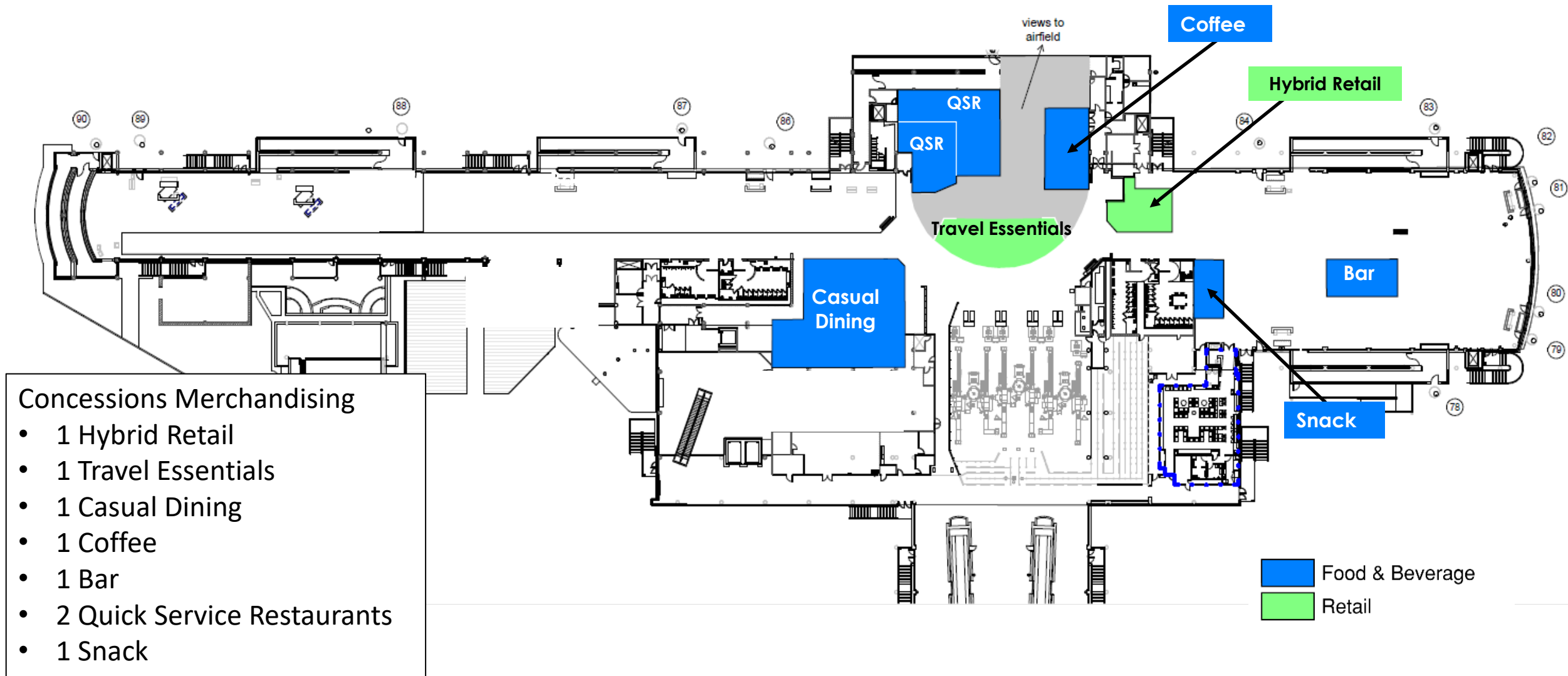
Source: Paslay Group, August 2026

Preliminary Airside E Concessions Program



Source: Paslay Group, August 2026

Preliminary Airside F Concessions Program



Source: Paslay Group, August 2026

Concessions Merchandising

- 1 Hybrid Retail
- 1 Travel Essentials
- 2 Casual Dining
- 1 Coffee
- 1 Bar
- 3 Quick Service Restaurants

- Food & Beverage
Retail



Sample Concession Uses

- Types of locations include, but not limited to:
 - Gourmet markets
 - Pre-packaged grab and go food including high-quality gourmet snacks
 - Locally and regionally sourced artisan crafted food items
 - Specialty coffee counter with made to order hot and cold beverages
 - A staffed food area for made to order or ready to make hot and/or cold food
 - Hybrid Retail
 - Features multiple nationally branded specialty retail merchandise
 - Convenience retail travel essentials
 - Showcase for local and regional products or sports teams
 - Grab n go food and drinks



Small Business Enterprise Concessionaire (SBEC) Program

SBEC Program



CERTIFICATION PORTAL



SBEC CERTIFICATION CRITERIA



Company must be organized as a for-profit business



Each qualifying owner's Personal Net Worth must be less than \$2.047M, with certain exclusions



Company does not exceed \$56.42M in gross receipts, averaged over the firm's previous five years, including affiliates



Certification is open to small businesses regardless of location of the company



ACDBE firms reevaluated under Final Rule may be eligible for a streamlined SBEC certification process

Next Steps

Learn about TPA Concessions



Procurement Webpage

TampaAirport.com/business/business-opportunities



Q&A

PARTICIPANT PULSE SURVEY

AMAC WEBINAR:

TAMPA INTERNATIONAL AIRPORT CONCESSIONS REDEVELOPMENT WEBINAR



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Thank you!

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