

NOTICE OF STANDARDIZATION OF SERVICES AND INTENT TO NEGOTIATE A CONTRACT

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to approve a standardization of services with IER SAS (IER) for the Easier IER Commercial eGate solution. IER will provide the required hardware, software, support, maintenance, and professional services necessary to deliver a fully operational solution.

The Authority intends to begin negotiations with IER on or about October 21, 2026.

Standardizing these services with IER will allow the Authority to procure the solution directly and support cost-effective implementation and operation.

In 2020, the Authority evaluated digital identity and eGate solutions as part of its passenger processing strategy. Following a market review and proof-of-concept effort, the Authority selected the Easier IER Commercial eGate solution as the foundation for its long-term strategy for passenger processing. The Authority implemented the Easier IER Commercial eGate solution in 2020 and currently has 48 gates in operation across Tampa International Airport.

The IER Easier eGate solution is a passenger processing system that automates access control and identity verification in airport environments. It also directs passengers to the correct airside or checkpoint area, prevents early entry, verifies boarding eligibility and other required credentials, processes biometric identification, provides real-time flight load factor and passenger flow information, interfaces with flight display and other airport systems, and can close access points based on flight status or lobby capacity. Overall, it helps airports manage passenger flow more efficiently, improve security and compliance, and create a smoother pre-airside experience.

Standardizing the solution directly with IER, rather than purchasing through a reseller, will allow the Authority to obtain the required hardware, software, support, maintenance, and professional services directly, resulting in cost savings. This approach will also allow the Authority to continue using the existing system, avoid the cost and disruption of replacement, and maintain continuity for airlines, passengers, and Authority systems.

Companies who believe they can meet or exceed the above-stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this Notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, 5411 Skycenter Drive, Suite 500, Tampa, Florida 33607, Attention: Damaris Cordova, Sr. Procurement Agent. For further information email dtorrescordova@tampaairport.com. Responses must be received by October 21, 2026, at 2:00 p.m. ET.