

Notice of Intent to Award a Sole Source Procurement

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to award a sole source Contract to Record USA, Inc. for proprietary FlipFlow components used in the exit lane system for one-way pedestrian flow. Record USA, Inc. will provide technical support services and goods to ensure the continued and effective operation of these systems that are currently installed in Airside A, Airside E, and all of the other airside within the Authority. The Authority intends to begin negotiations with Record USA, Inc. on or about March 19, 2026.

Companies that believe they can meet or exceed the above-stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, SkyCenter One, 5411 SkyCenter Dr., Tampa, Florida 33607, Attention: Tiffany Mays, Procurement Agent. For further information, email tmays@tampaairport.com. Responses must be received by March 18, 2026, at 2:00 p.m. ET.