

Notice of Intent to Award a Sole Source Procurement

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to award a sole source purchase order to Altel Systems Group (Altel) for paging system software and hardware. The Authority intends to begin negotiations with Altel on October 23, 2025.

Tampa International Airport's paging system is used extensively in all passenger facilities. Canned messages with TSA mandated announcements originate from the software, pages from the AOC are made to all facilities, and the airlines use the system to make airside wide and local gate pages to their passengers.

Atlas-IED (Innovative Electronic Designs) is the sole source provider of the paging system software and hardware at Tampa International Airport. Altel is the only licensed service provider for Atlas-IED in the West Coast of Florida. This project will have Altel, Atlas-IED's local authorized installer, replace the end-of-life paging system campus-wide with the newest hardware and software platform.

Companies who believe they can meet or exceed the above stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, SkyCenter One, 5411 SkyCenter Dr., Tampa, Florida 33607, Attention: Keishima Bennett, Procurement Agent. For further information email kbennett@tampairport.com. Responses must be received by October 22, 2025 at 2:00 p.m. ET.