Notice of Intent to Award a Sole Source Procurement

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to award a sole source purchase order to Florida Bullet, Inc. for Speer Law Enforcement and Federal Premium Law Enforcement ammunition manufactured by Vista Outdoor to be utilized by the Tampa International Airport Police Department (TIAPD). The Authority intends to begin negotiations with Florida Bullet, Inc. on or about October 14, 2019.

TIAPD currently utilizes Speer Law Enforcement and Federal Premium Law Enforcement ammunition manufactured by Vista Outdoor as the Department's duty and training ammunition. The TIAPD Firearms Training Unit and High Liability Training committee have chosen Speer/Federal ammunition based upon reliability and performance in the firearms utilized by the Department. Duty ammunition and training ammunition are matched in order to maintain ballistic properties as close as possible between duty and training performance. Vista Outdoor has confirmed that Florida Bullet, Inc. is the only authorized Law Enforcement Distributor for the State of Florida. The exclusivity agreement between Vista Outdoor and Florida Bullet, Inc. prohibits other Vista Outdoor distributors from operating in the State of Florida.

Companies who believe they can meet or exceed the above stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, 4160 George J. Bean Parkway, Suite 2400, Administration Building, Tampa, Florida 33607, Attention: Stephanie Douglas, Procurement Agent. For further information email sdouglas@tampaairport.com. Responses must be received by October 11, 2019 at 2:00 p.m. ET.